

CONTRACT MANAGEMENT



Govern every contract – Unlock every insight

One platform. Every contract. The complete lifecycle.

FCM digitizes & automates contract management from the initial request through creation, negotiation and execution to ongoing performance, amendment, renewal or termination. A governed repository, configurable workflows, document automation and seamless integration give business, legal and risk teams one trusted source of contract truth.

A. The Complete Contract Lifecycle

1. Request & Intake

Capture requests, parties, documents & required approvals

2. Create & Draft

Generate governed drafts from trusted data, templates & clauses.

3. Review & Negotiate

Collaborate, compare, redline, approve & e-sign

4. Execute & Onboard

Store executed terms & reconcile structured agreement data

5. Operate & Monitor

Track obligations, events, milestones, netting & compliance

6. Chance or Close

Amend, renew, retain or terminate with full control

B. FAI – AI Across Every Stage

- Ingest & understand with OCR and semantic analysis
- Validate & reconcile against FCR
- Create & update contracts from trusted data
- Support negotiation with clause and redline analysis
- Search & act through “Talk to FCR”
- Trigger governed workflows with review & full auditability

C. Business Outcomes

1. Capital Efficiency

Automated netting decisions and legal-enforceability rules help reduce EAD and support RWA optimization.

2. Risk & Compliance

Validated data, permissions, 4-eye controls, version history & tamper-evident audit trails reduce operational & legal risk.

3. Productivity & Growth

Workflow automation, document generation and online negotiation shorten cycle times and free teams for higher-value work.

4. Transparency & Insight

One Repository provides real-time visibility into terms, obligations, milestones, exceptions & portfolio-level trends.

D. One integrated FCM Platform

The Core Module - Framesoft Contract Repository (FCR)

- Flexible Agreement Data Model
- Workflow & Controls
- Document Generation
- Event & Lifecycle Management
- Netting Engine & Analyzer
- Search and Reporting
- Audit

Integrated Extensions

- FDA - Document Assembly

- FON - Online Negotiation
- FAI - Artificial Intelligence
- FDI - Data Insight
- FCR - Agreement API
- FCI - Counterparty Interface

Connected solutions

- FDM - Document Management
- FCG – Confirmation Generator

E. Built for Complex, Regulated Contract Environments

- Data & integration

Capture, validate and structure contract data; exchange trusted information with Trading, Risk, CRM and other enterprise systems.

- Documents & Clauses

Control templates, clauses, versions and approvals; generate, negotiate, store and retrieve documents in one connected process.

- Netting & Risk

Apply configurable legal-enforceability and netting rules, record netting flags and provide collateral data for accurate risk analytics.

- Insight & Control

Use Talk to FCR, FDI and advanced reporting to surface obligations, milestones, exceptions and portfolio-level intelligence.

F. Deploy Your Way

On-premises | Client Cloud | Software as a Service (SaaS)

See FCM at Work

contact@framesoft.com | www.framesoft.com



COMPANY PROFILE

Framesoft AG Software Applications



Framesoft offers the following fully integrated solution portfolio

- **Framesoft Contract Management**

End-to-End contract lifecycle management from request through termination

- **Framesoft Contract Repository**

Central repository for agreements, clauses, obligations, netting, and compliance

- **Framesoft Online Negotiation**

Collaborative online review & negotiation of contracts with counterparties

- **Framesoft Data Insight**

Advanced reporting & analytics across contractual and operational data

- **Framesoft Artificial Intelligence**

AI-driven analysis, semantic search, extraction & drafting support

- **Framesoft Structured Products**

Lifecycle management for structured product design, issuance, and servicing

- **Framesoft Fee Management**

Administration, calculation, reconciliation, and payment of fees and commissions

- **Framesoft Document Management**

Secure enterprise content storage, versioning, and collaboration

- **Framesoft OTC Platform**

Capture, quote, and process OTC trades from sales through to trading

- **Framesoft Confirmation Generator**

Automated generation of trade confirmations & related documentation

- **Framesoft Matter Management**

Case matter management & tracking tool designed for Legal & Compliance

Transforming Financial Services Through Intelligent Technology

Founded in 1996, Framesoft is a trusted provider of software solutions for the global financial services industry. We combine deep domain expertise with innovative technology to help financial institutions streamline operations, reduce risk, strengthen compliance, and accelerate digital transformation. Our highly configurable solutions support critical front-, middle-, and back-office processes and can be deployed on-premises, in the cloud, or as Software as a Service (SaaS), providing maximum flexibility, scalability, and security.

Artificial Intelligence & Innovation

Through Framesoft Artificial Intelligence (FAI), we integrate advanced AI capabilities directly into our solutions, enabling organizations to unlock the full value of their data and documents. AI-powered capabilities include Smart Search, Semantic Retrieval, Natural Language Interaction, Contract Intelligence, Document Analytics, and Automated Data Extraction—helping users access information faster, improves decision-making, and increasing operational efficiency.

Our Solutions

- **Contract Lifecycle Management**

Digitize and automate the complete contract lifecycle, including negotiation, lifecycle management, netting, collateral management, and regulatory compliance.

- **Structured Product Lifecycle Management**

Support product engineering, document generation, issuance, and distribution.

- **Fee & Revenue Management**

Automate fee administration, calculations, reconciliations, and payments.

- **Content & Collaboration Management**

Enable secure management and sharing of business-critical information

- **Data Analytics & Business Intelligence**

Transform data into actionable insights via advanced reporting analytics.

- **OTC Derivatives Sales & Trading**

Streamline trading processes with increased efficiency, transparency, and control

Why Framesoft

Organizations worldwide rely on Framesoft to achieve:

- Higher levels of automation and Straight-Through Processing (STP)
- Reduced operational, legal, and credit risk
- Improved compliance, governance, and transparency
- Faster time-to-market and increased business agility
- AI-powered insights and intelligent decision support

Global Presence

Headquartered in Zug, Switzerland, Framesoft serves leading financial institutions worldwide through its presence across Europe, North America, and Asia-Pacific.

Contact

contact@framesoft.com | www.framesoft.com